

Pacific Pipe PCL



**Opportunity Day
Q2/2014**

September 3, 2014



Agenda



1. Steel Application

▶ 2. Economic & Industry Overview

3. Company Performance

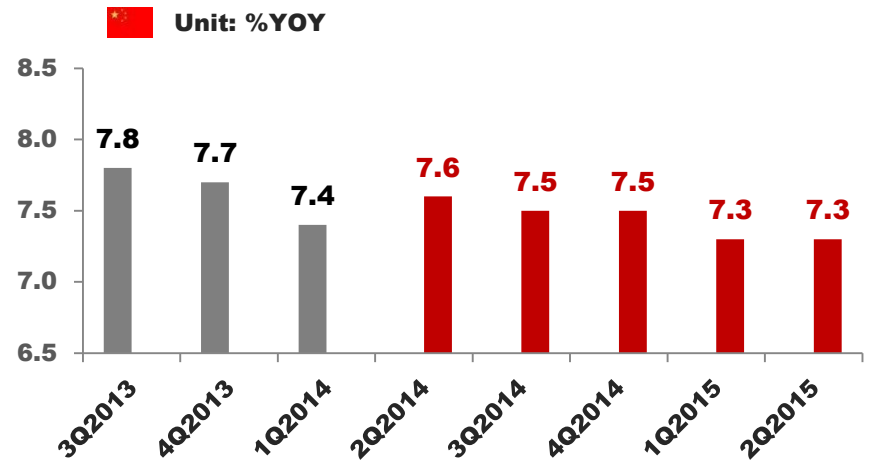
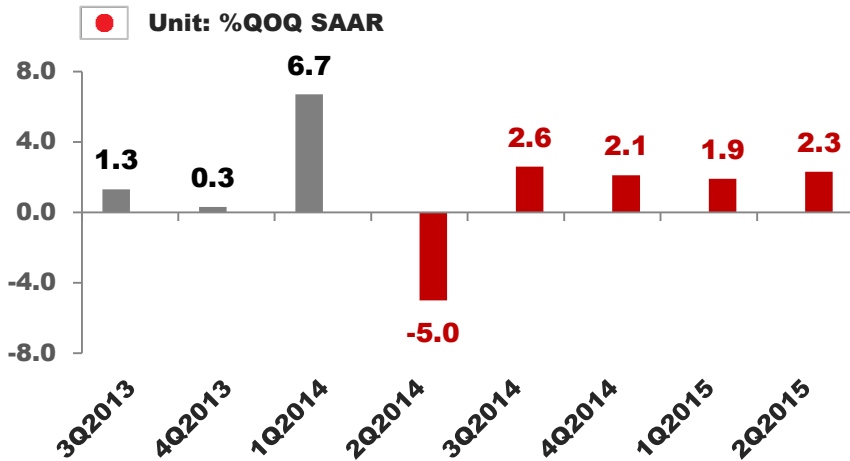
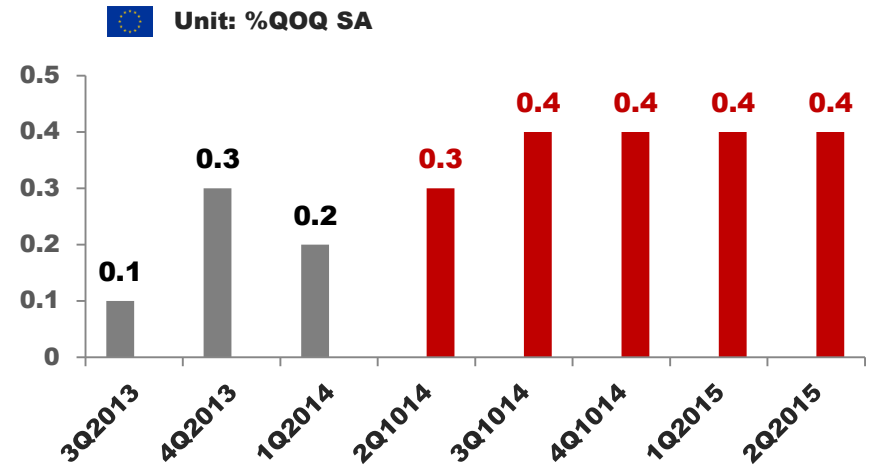
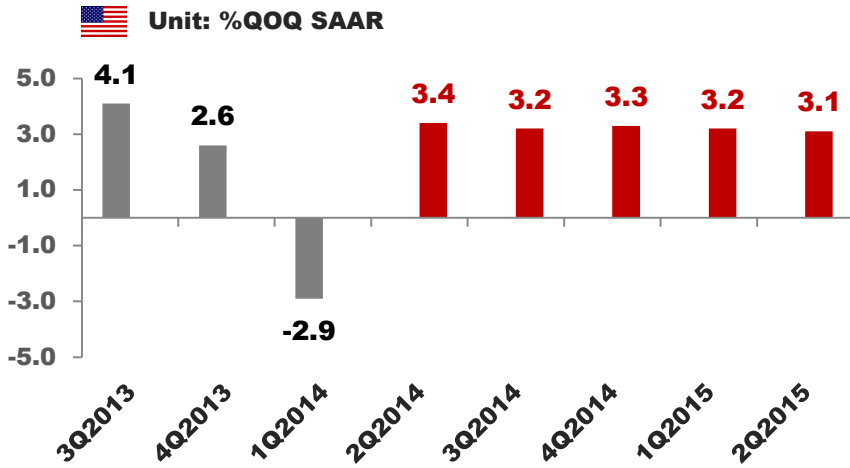
4. Future Plan

Global GDP



Forecast GDP Growth of Major Economies, 2014 - 2015

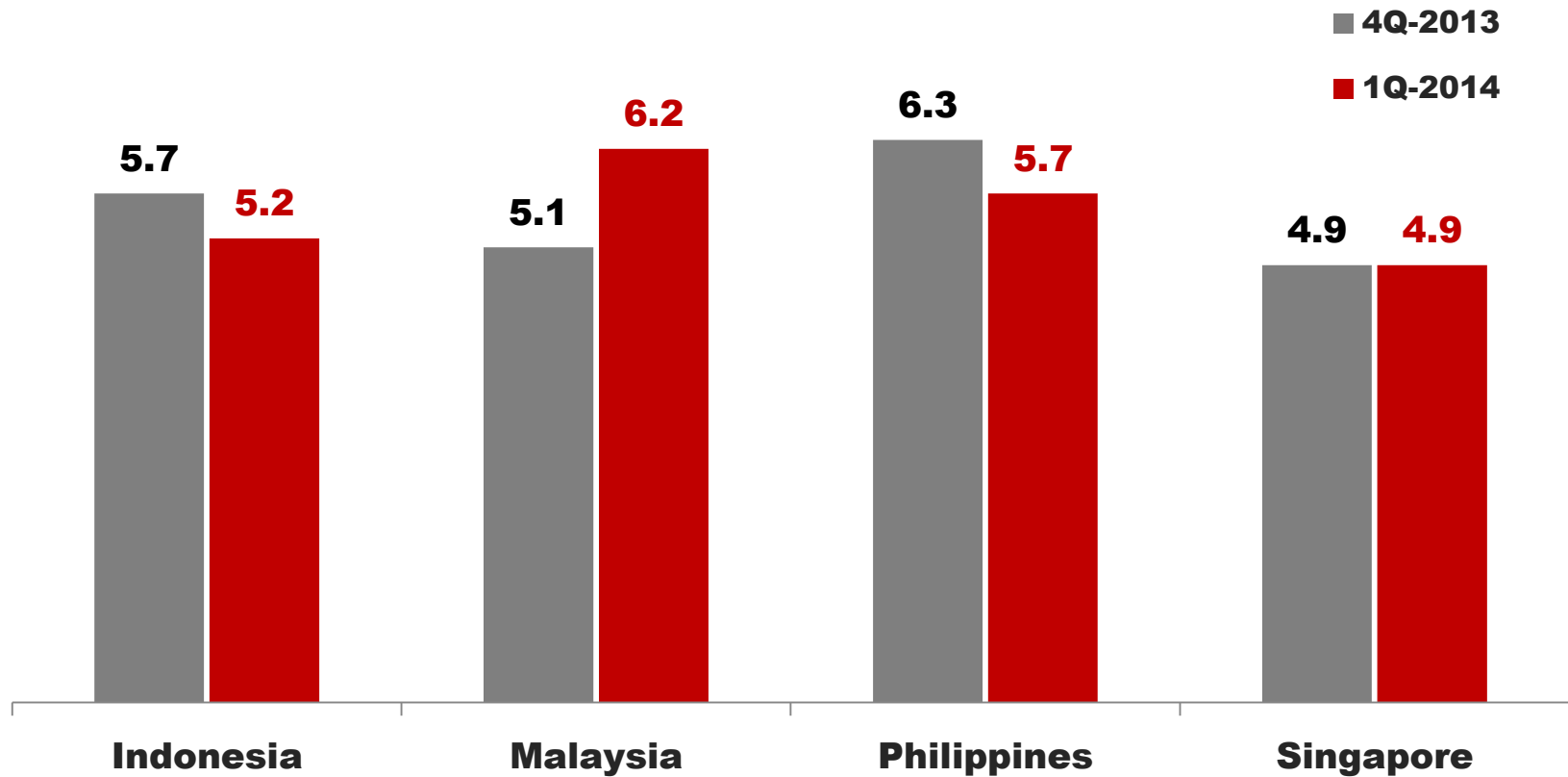
Actual Forecast



Source: EIC (outlook Q3 2014)

Real GDP Growth of ASEAN4

Unit: %YOY



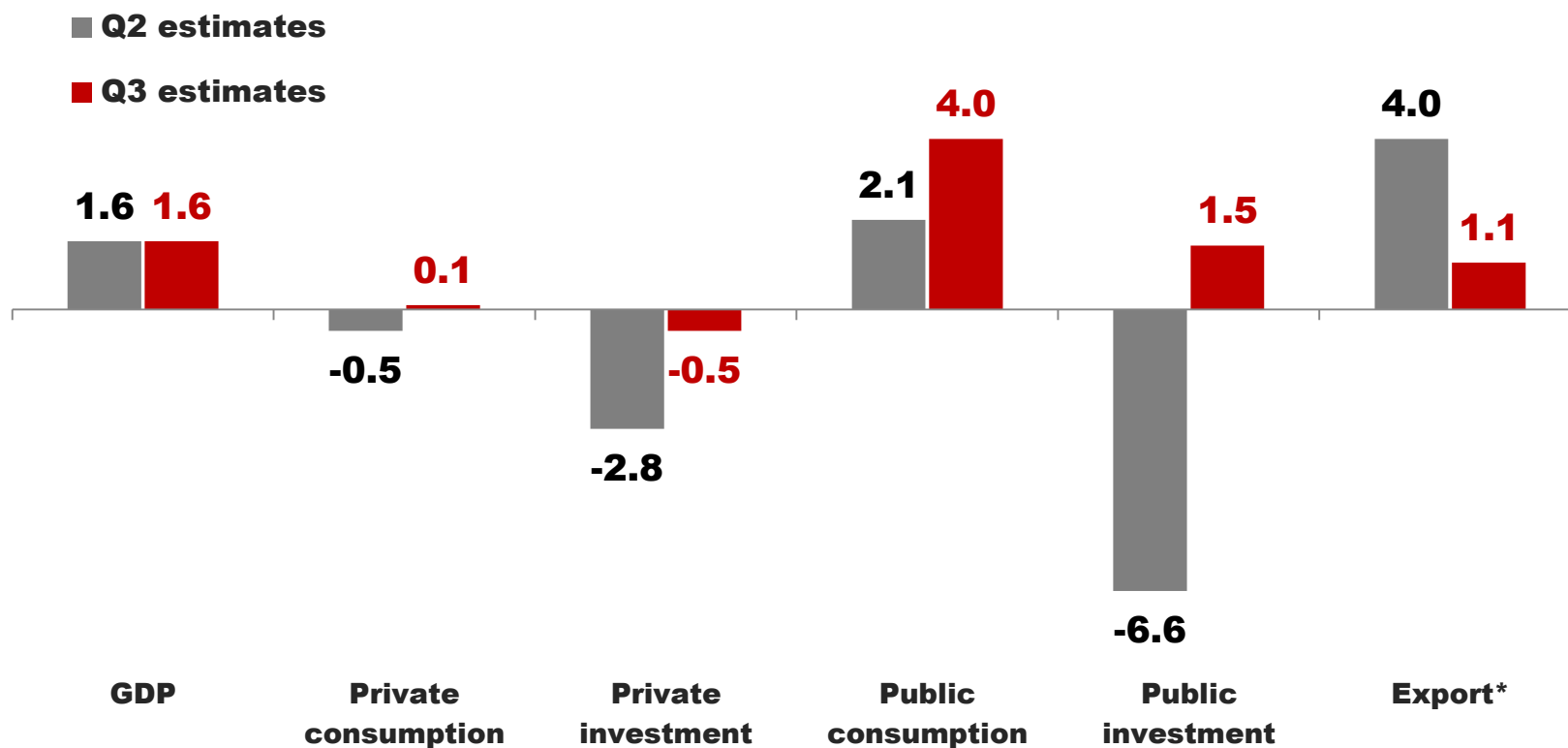
Source: EIC (outlook Q3 2014)

Thailand Economic



Forecast for GDP Growth and Its Components in 2014

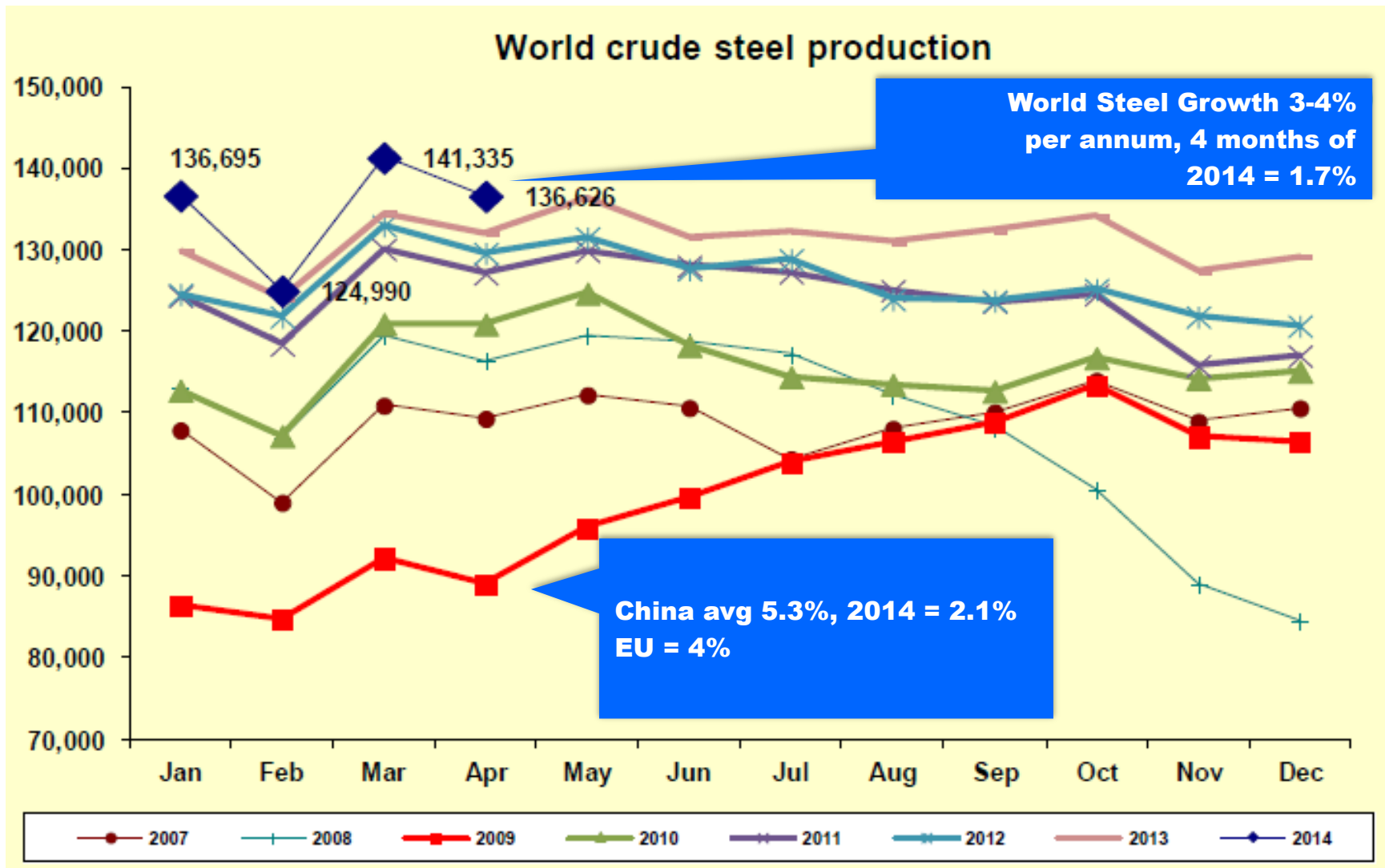
Unit: %YOY



Note: * In USD Terms

Source: EIC (outlook Q3 2014)

World Steel Consumption



Source: ISIT

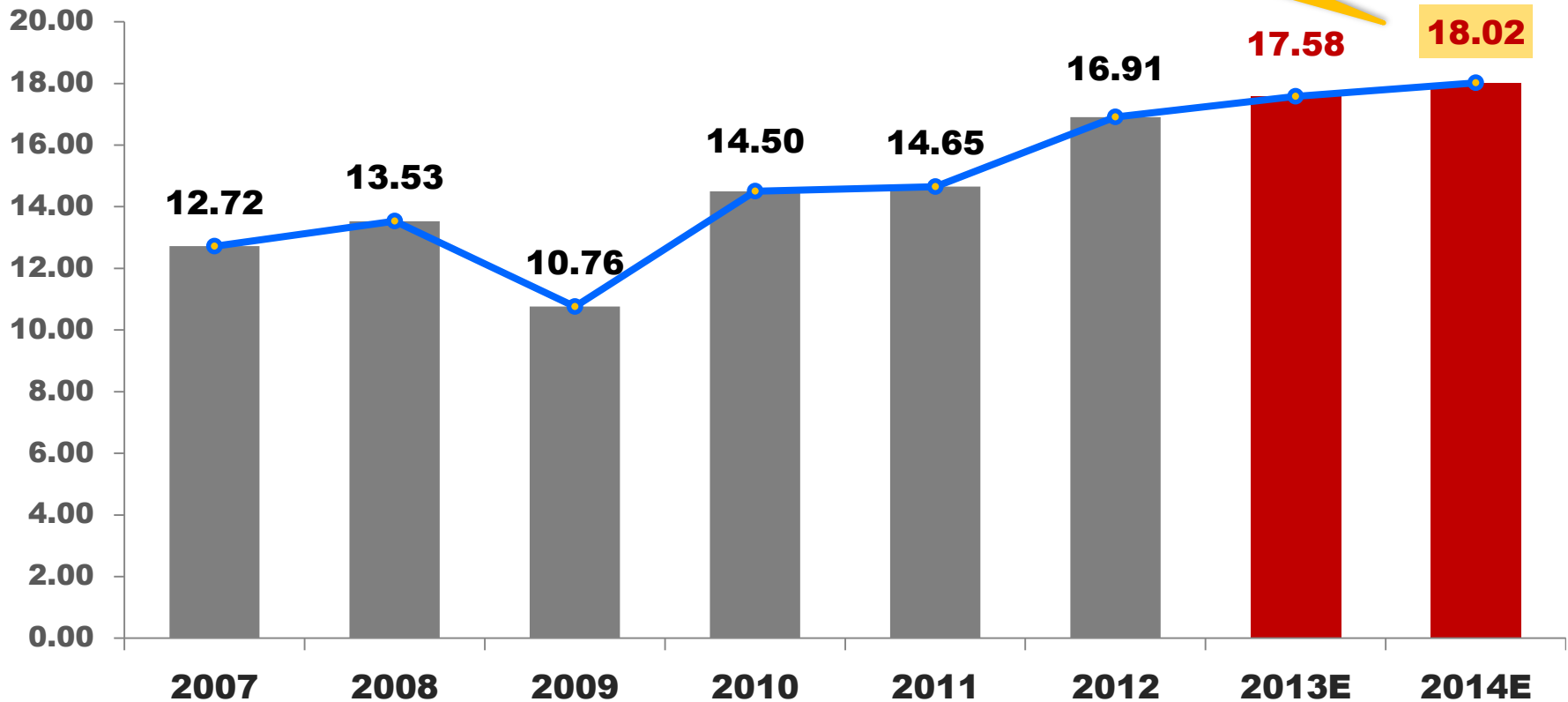
Thailand Steel Consumption



AVG Growth 5%
2013 Growth 3.9%
2014 Growth 2.2%
Thai 1Q14 = -7%

2.5% y-o-y

Thailand Steel Consumption



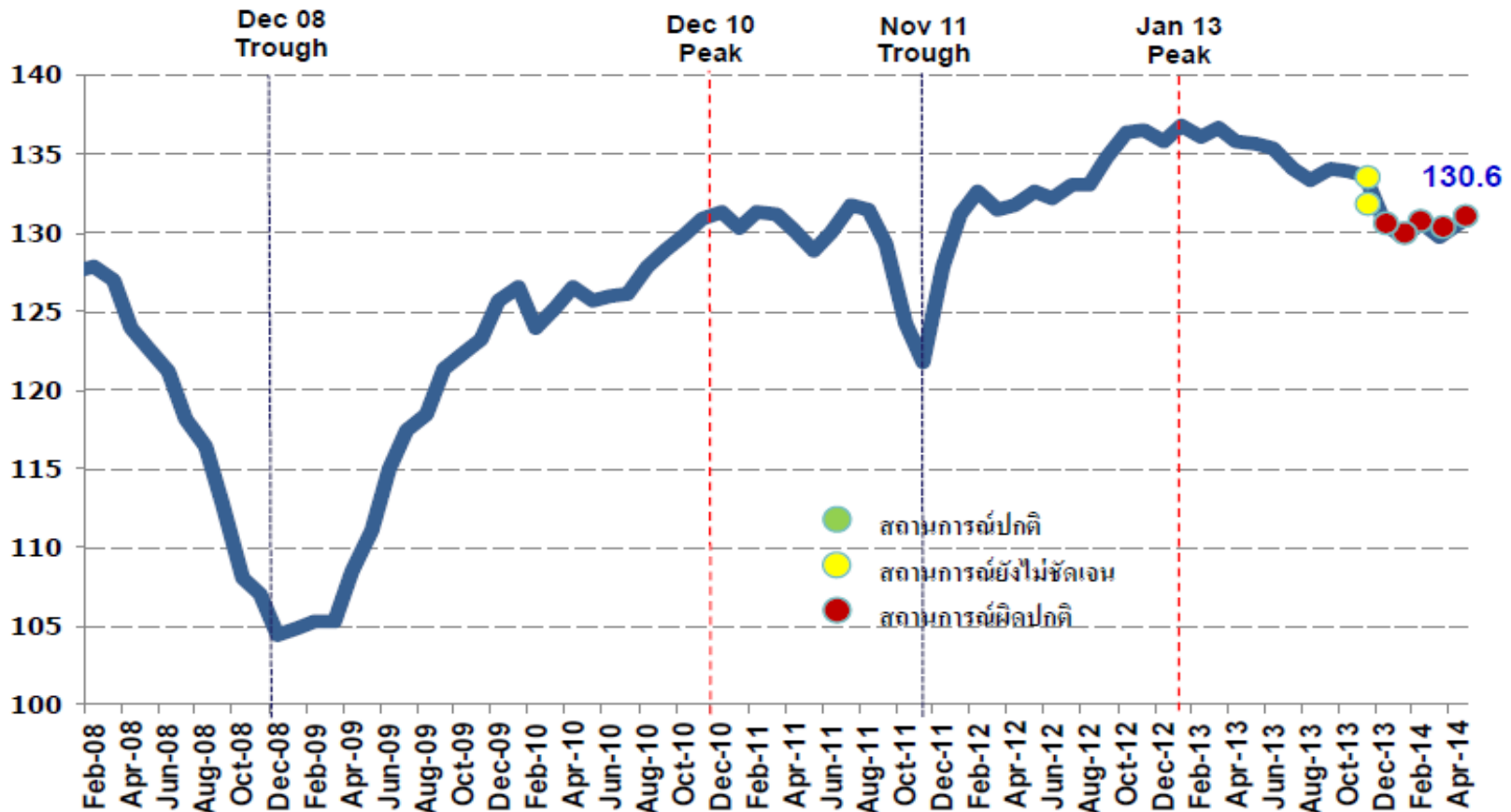
Source: ISIT

Thailand Steel Consumption

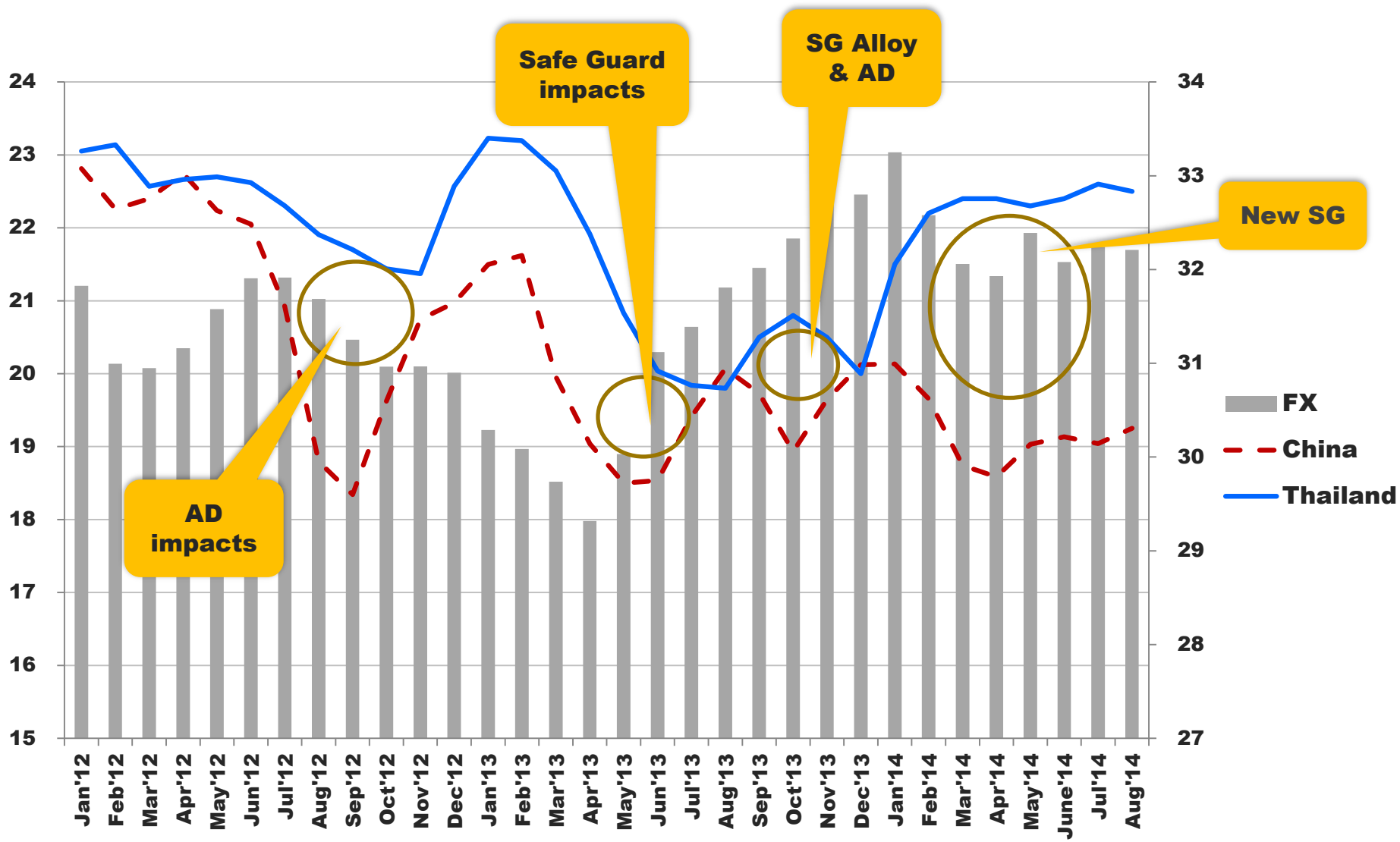


ดัชนีชี้นำล่วงหน้าแสดงถึง “การหดตัว” ของความต้องการใช้เหล็กภายในประเทศ
ในระยะ 3 - 6 เดือนข้างหน้า

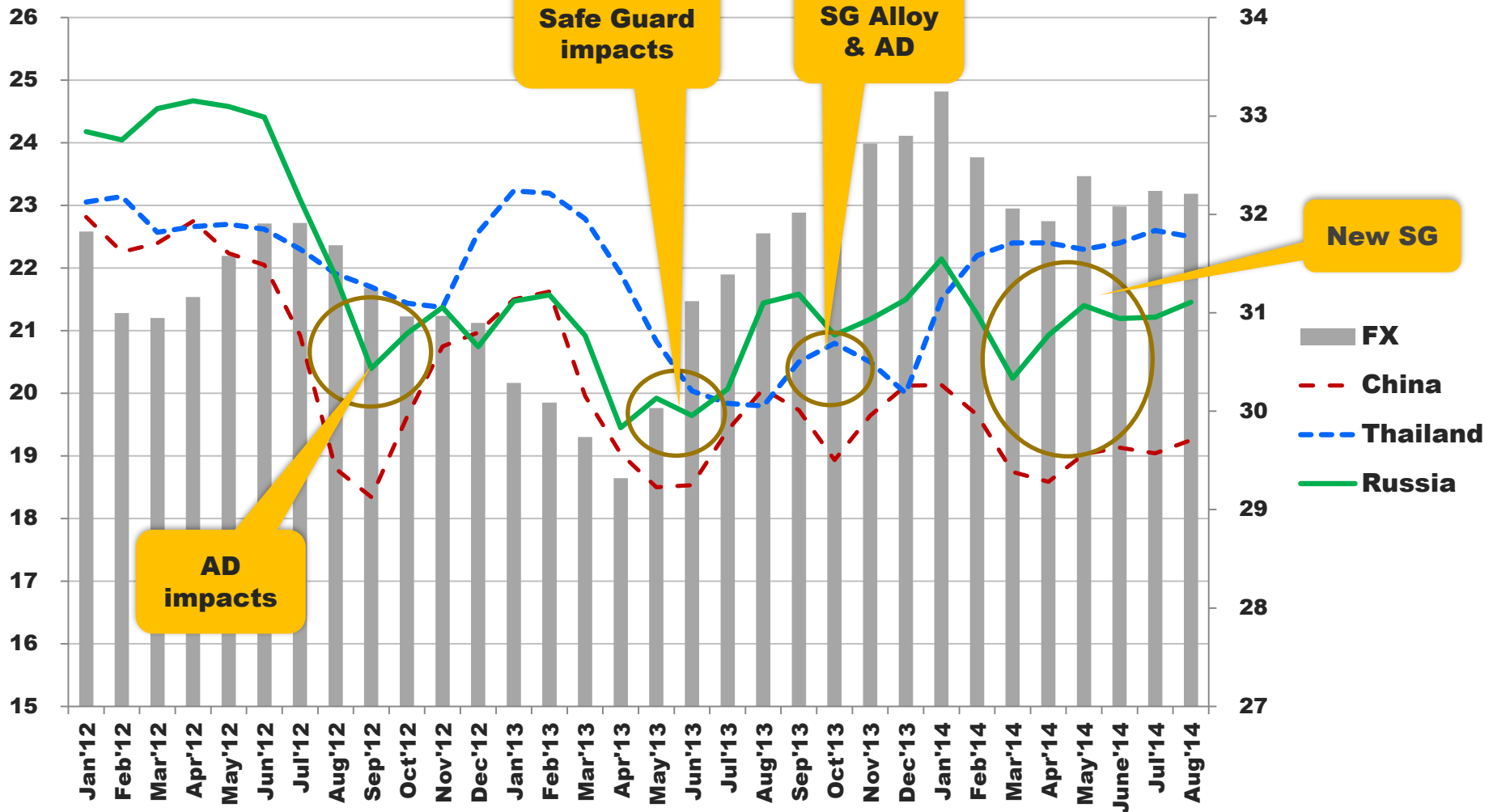
ดัชนีชี้นำความต้องการใช้เหล็กของประเทศไทย @ เมษายน 2556



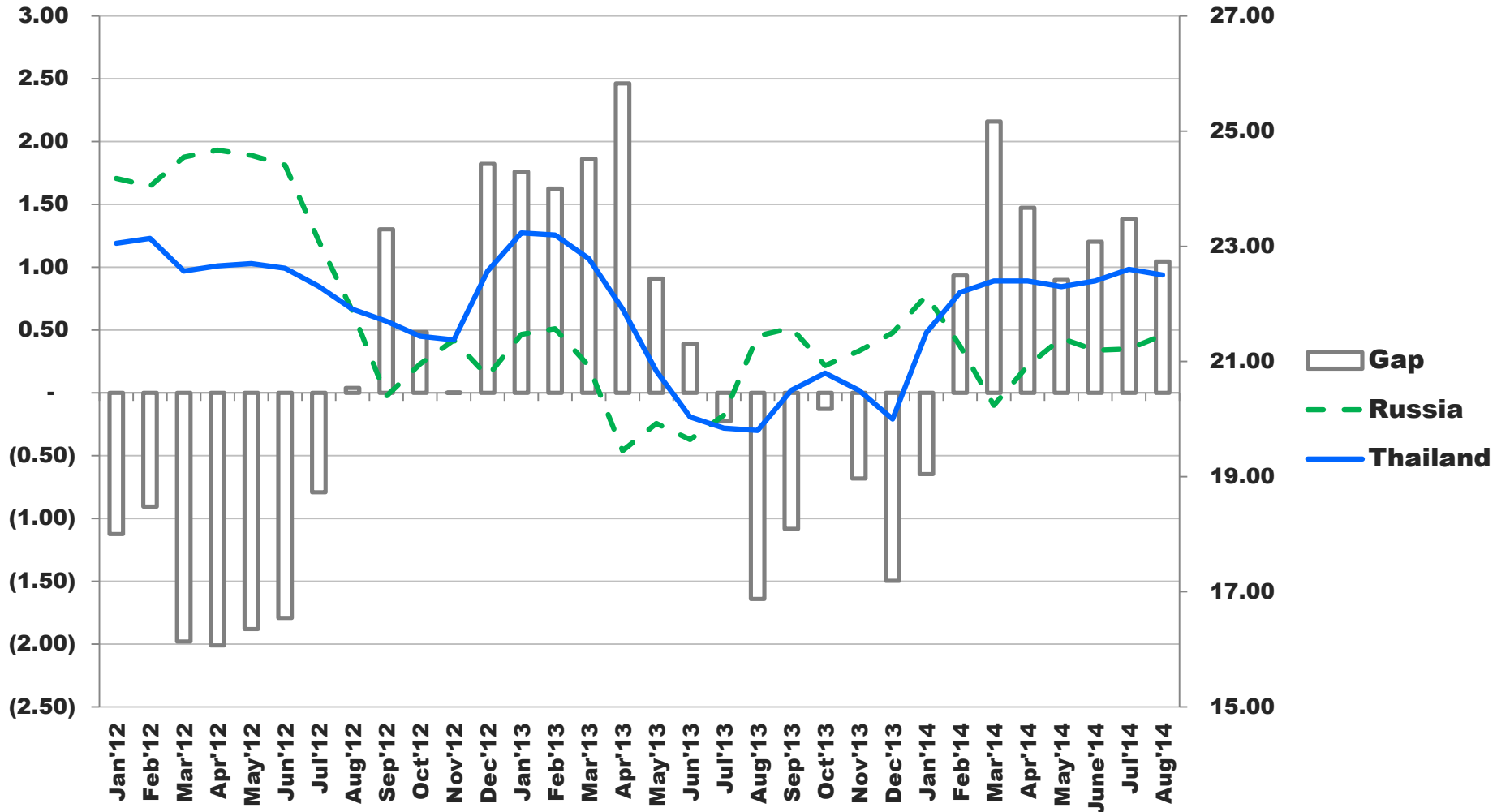
HRC Price



HRC Price



HRC Price



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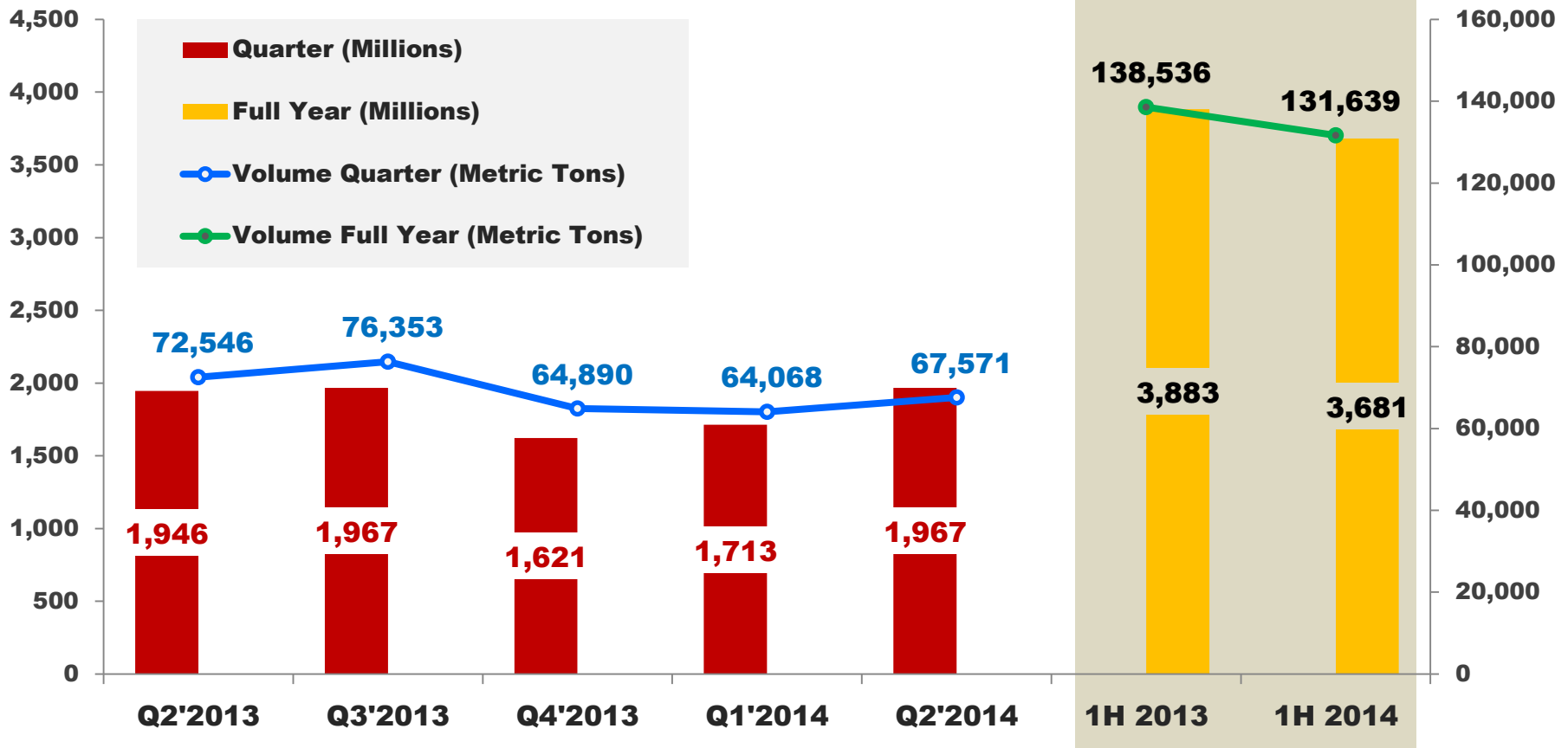
Revenue



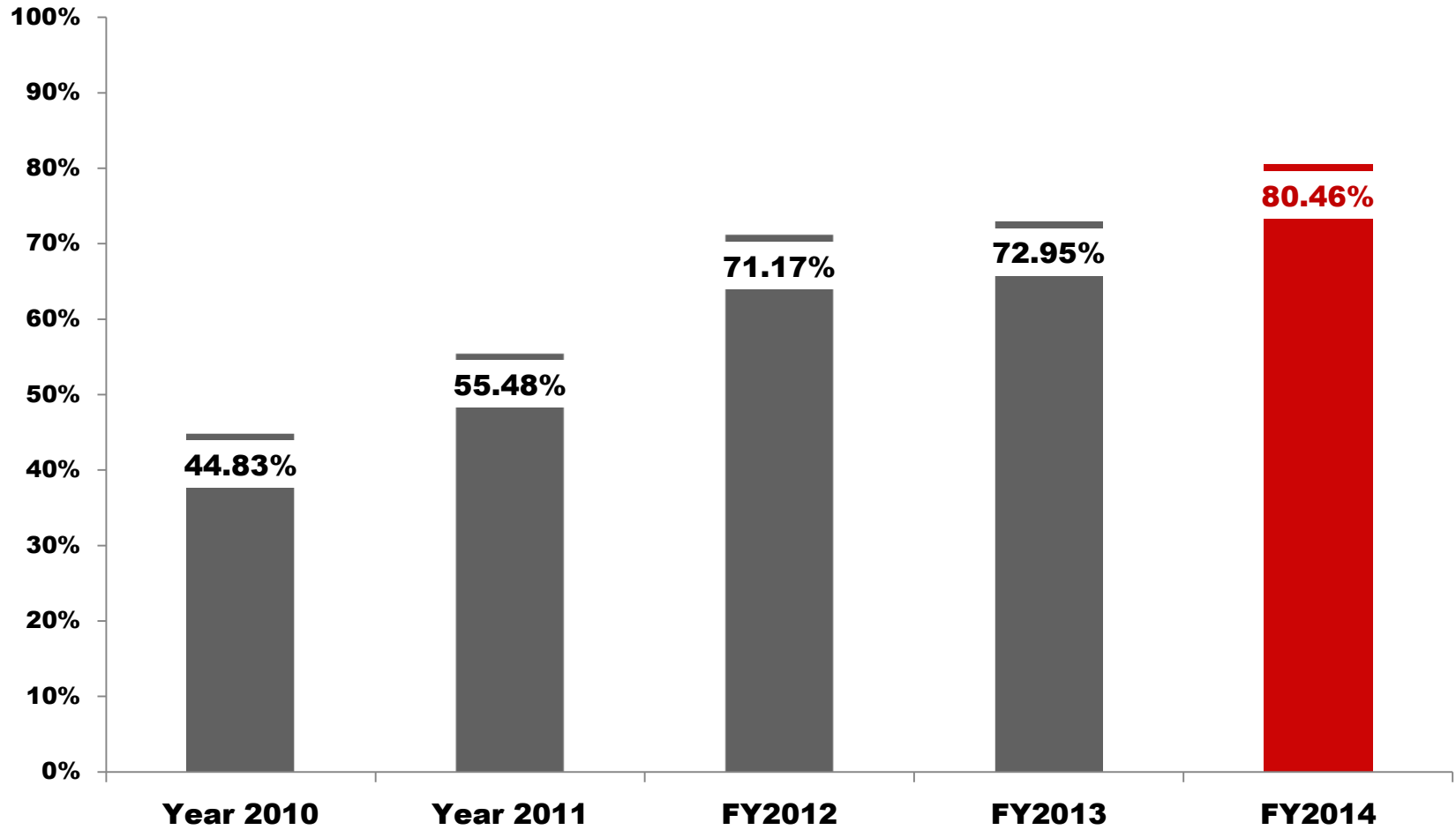
Total Revenue

Millions Baht

Metric Tons

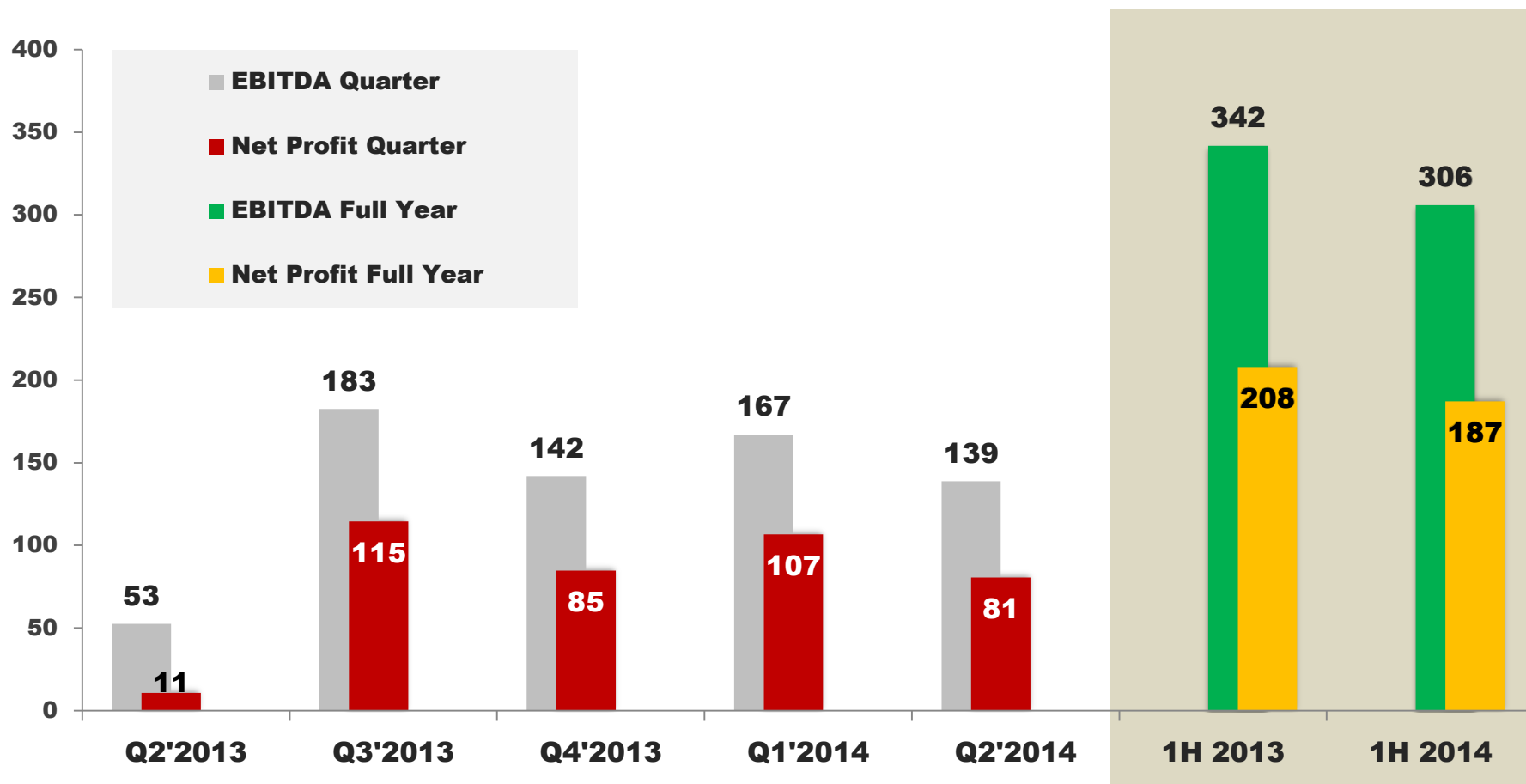


Production Utilization



Financial Result (Millions Baht)

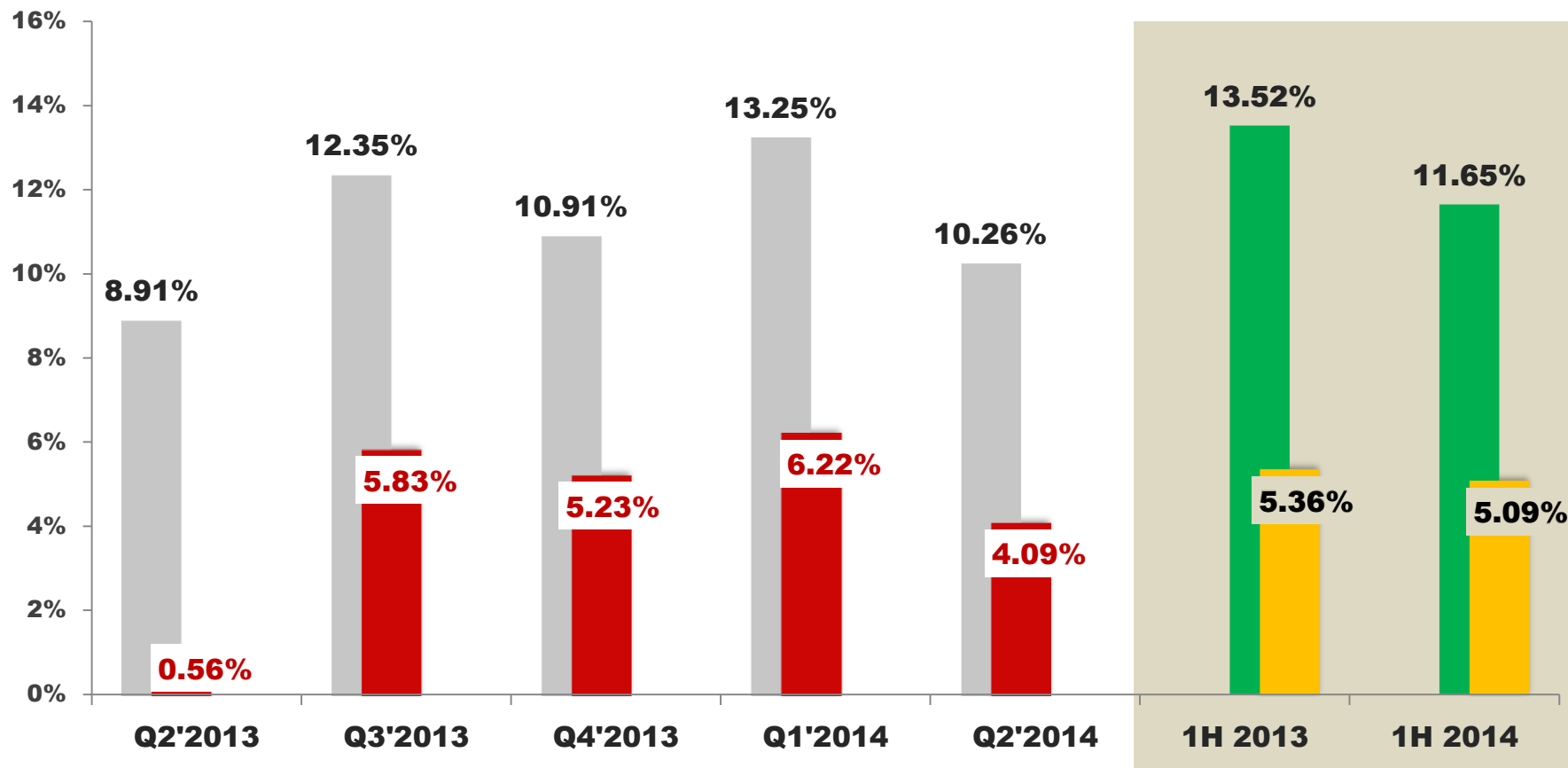
Millions Baht



Gross Margin & Net profit Margin



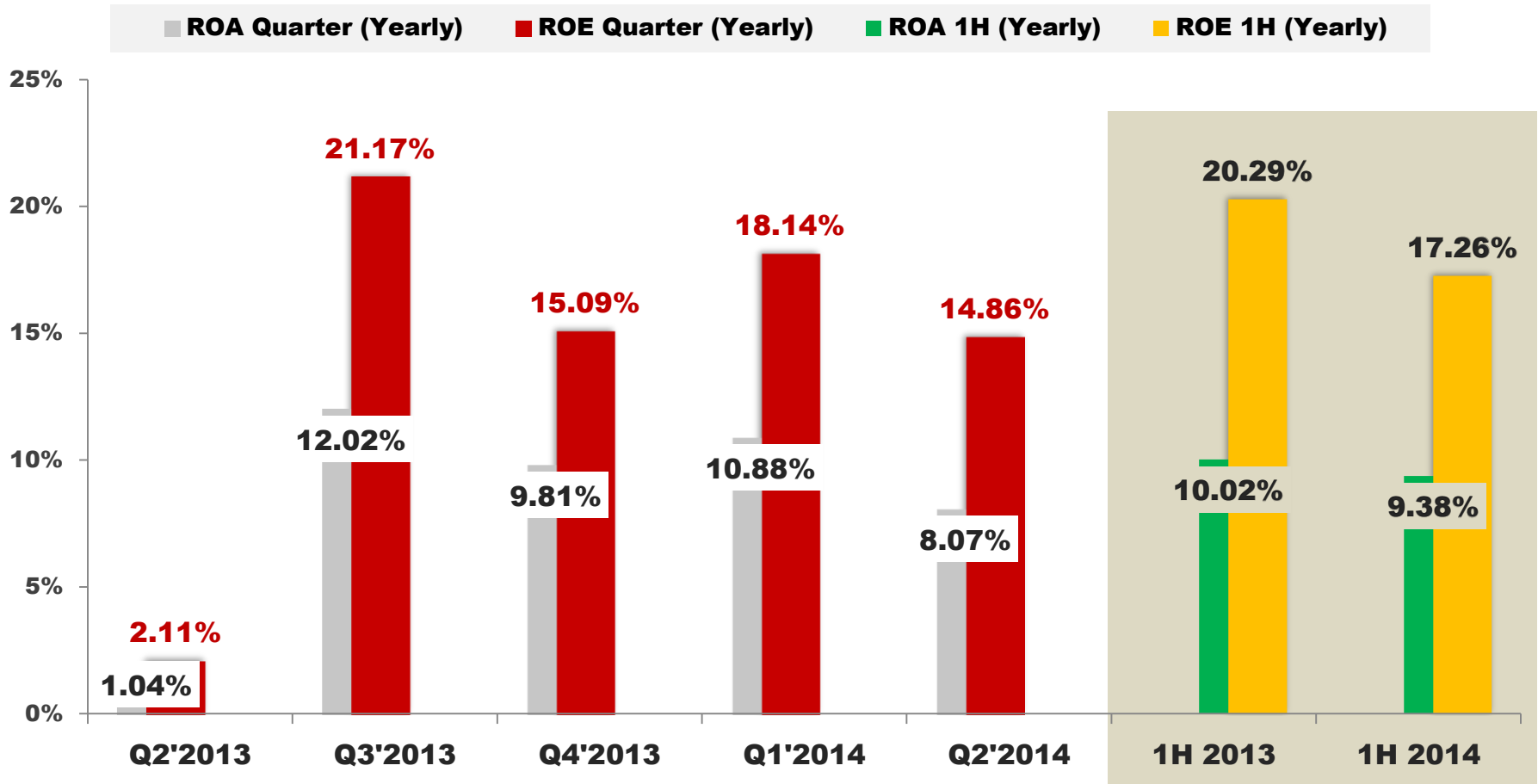
Financial Result %



ROA & ROE

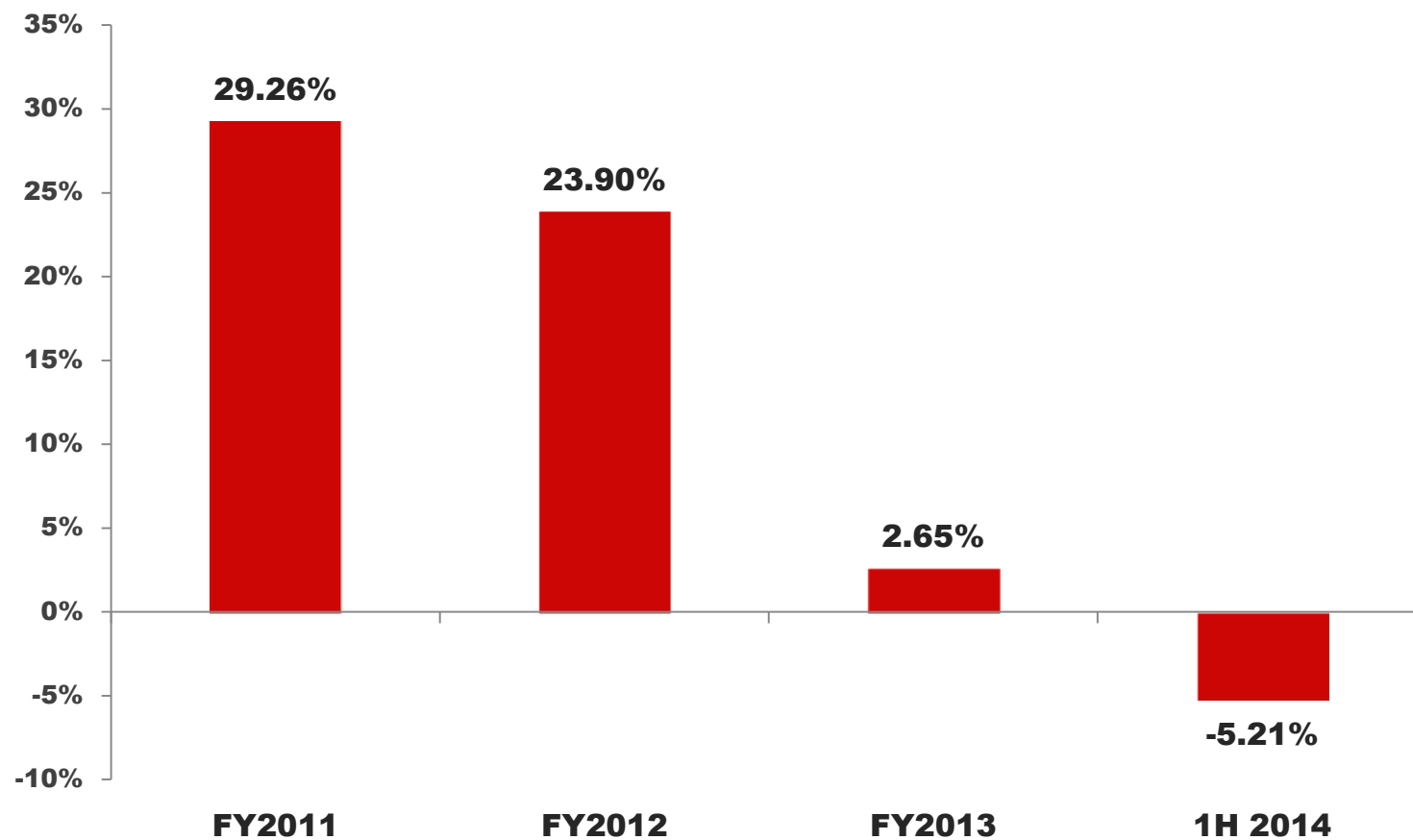


ROA & ROE (Year)

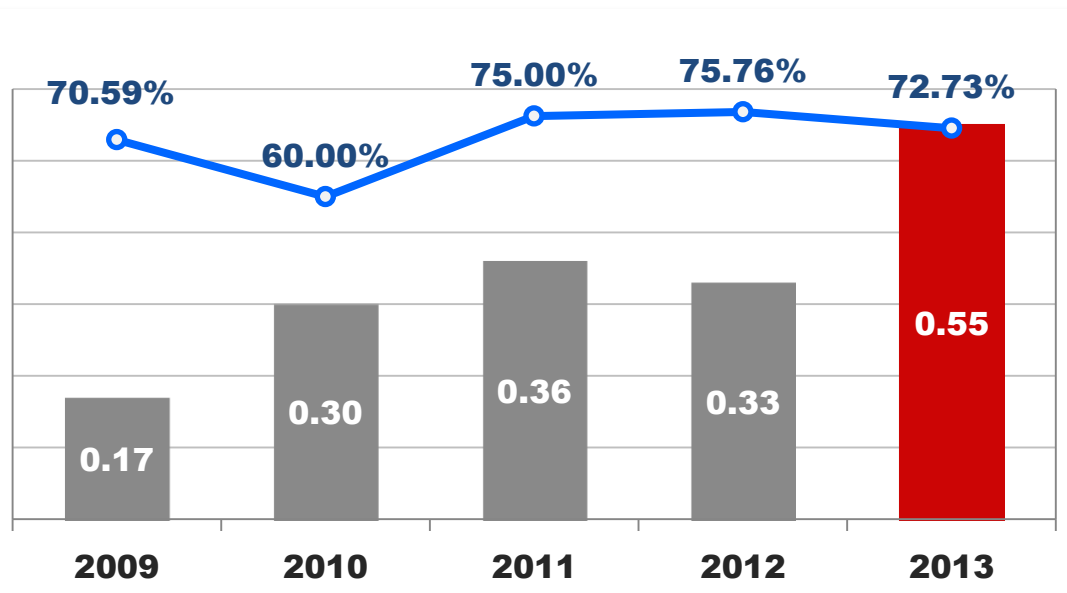


Note: แปลงค่า ROA และ ROE เป็นแบบรายปี

Revenue Growth 2011 – 1H2014



Earning per share 2009 - 2013



Dividend Policy :

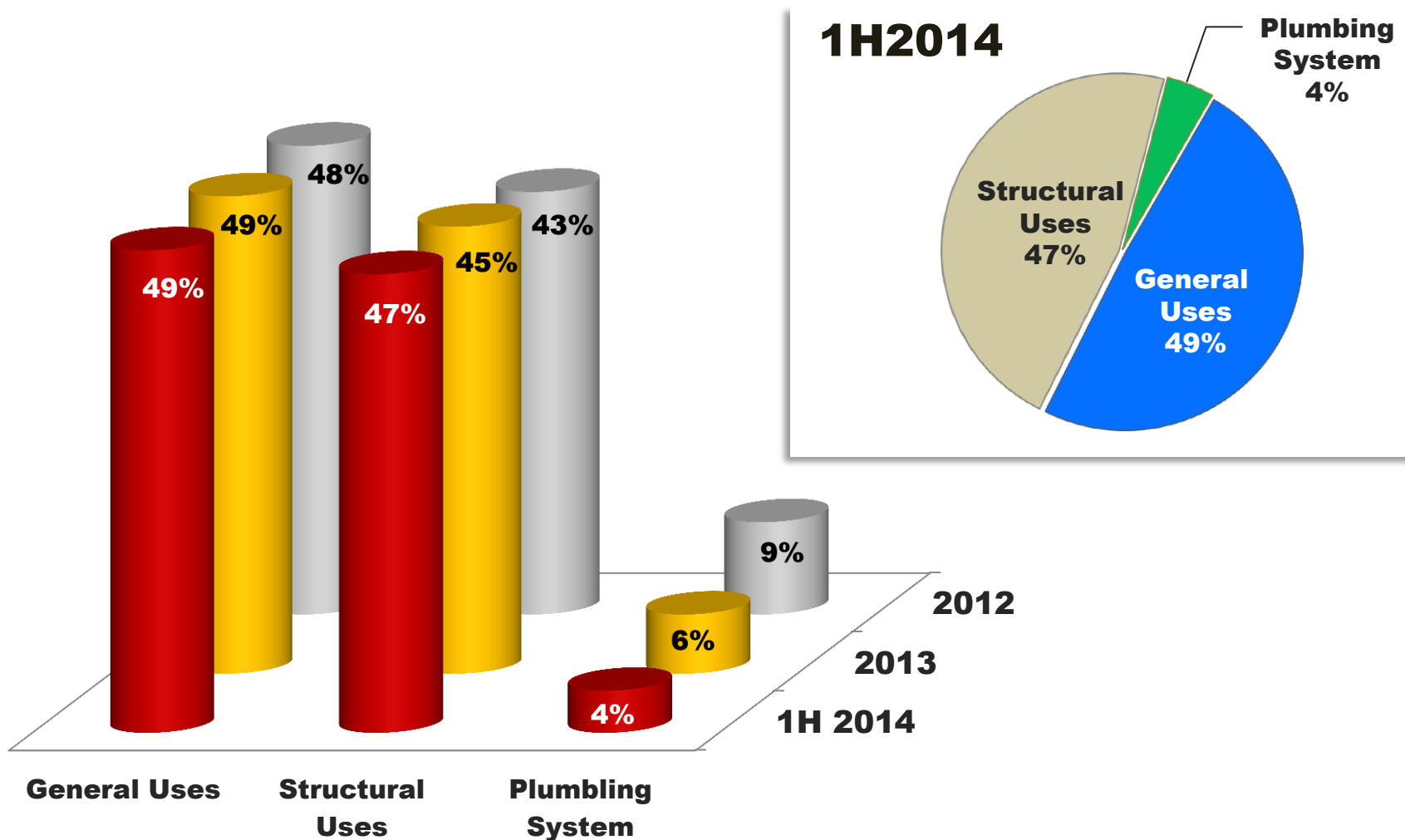
≥ 40% of the net profit

- EPS
- Dividend Pay Out

	Earning per share	Dividend	Dividend Pay Out
2009	0.17	0.12	70.59%
2010	0.30	0.18	60.00%
2011	0.36	0.27	75.00%
2012	0.33	0.25	75.76%
2013	0.55	0.40	72.73%

Note : Earnings per share and Dividend Payout are calculated from Financial Statement of company only.

Sales break down 1H2014



Agenda



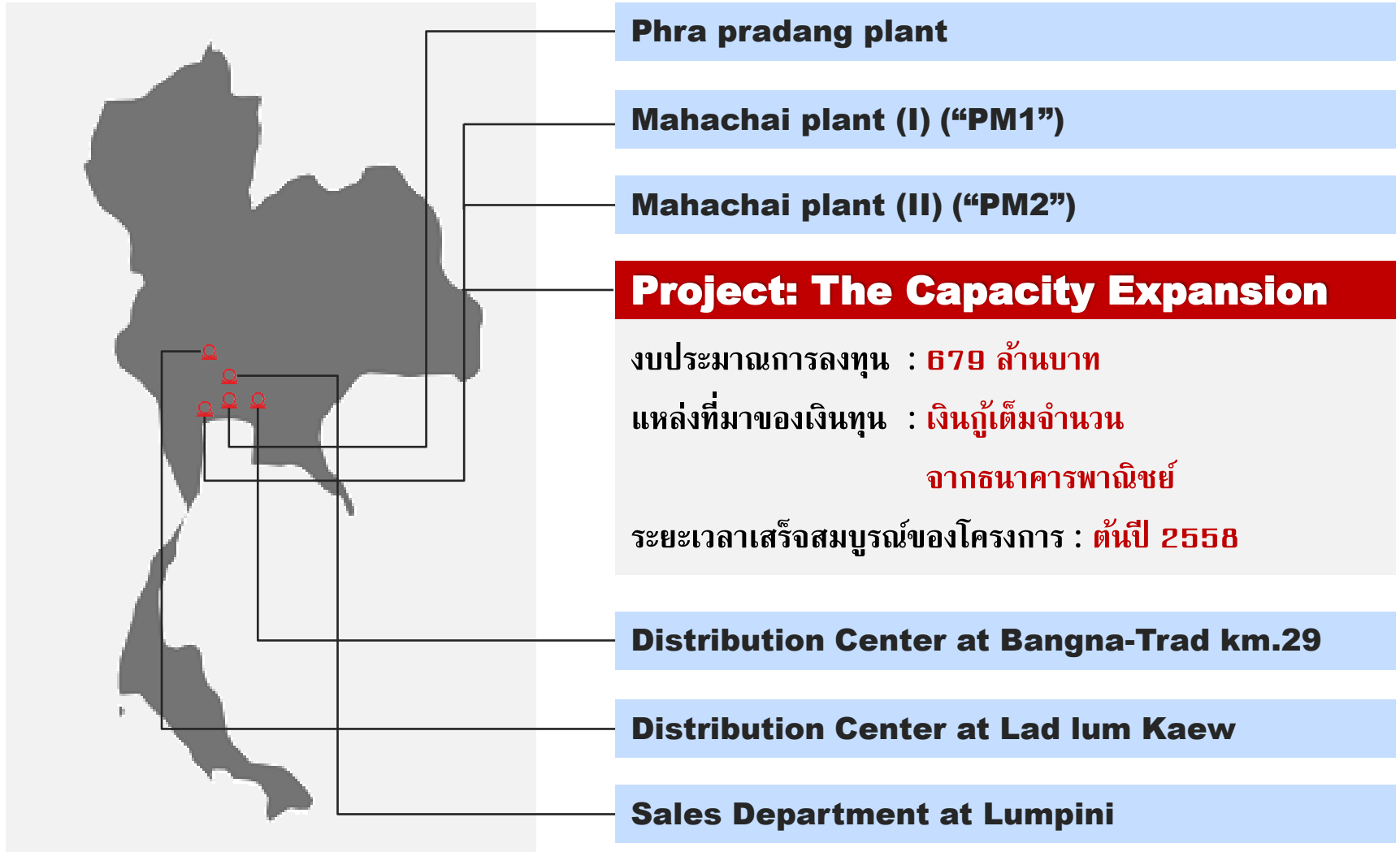
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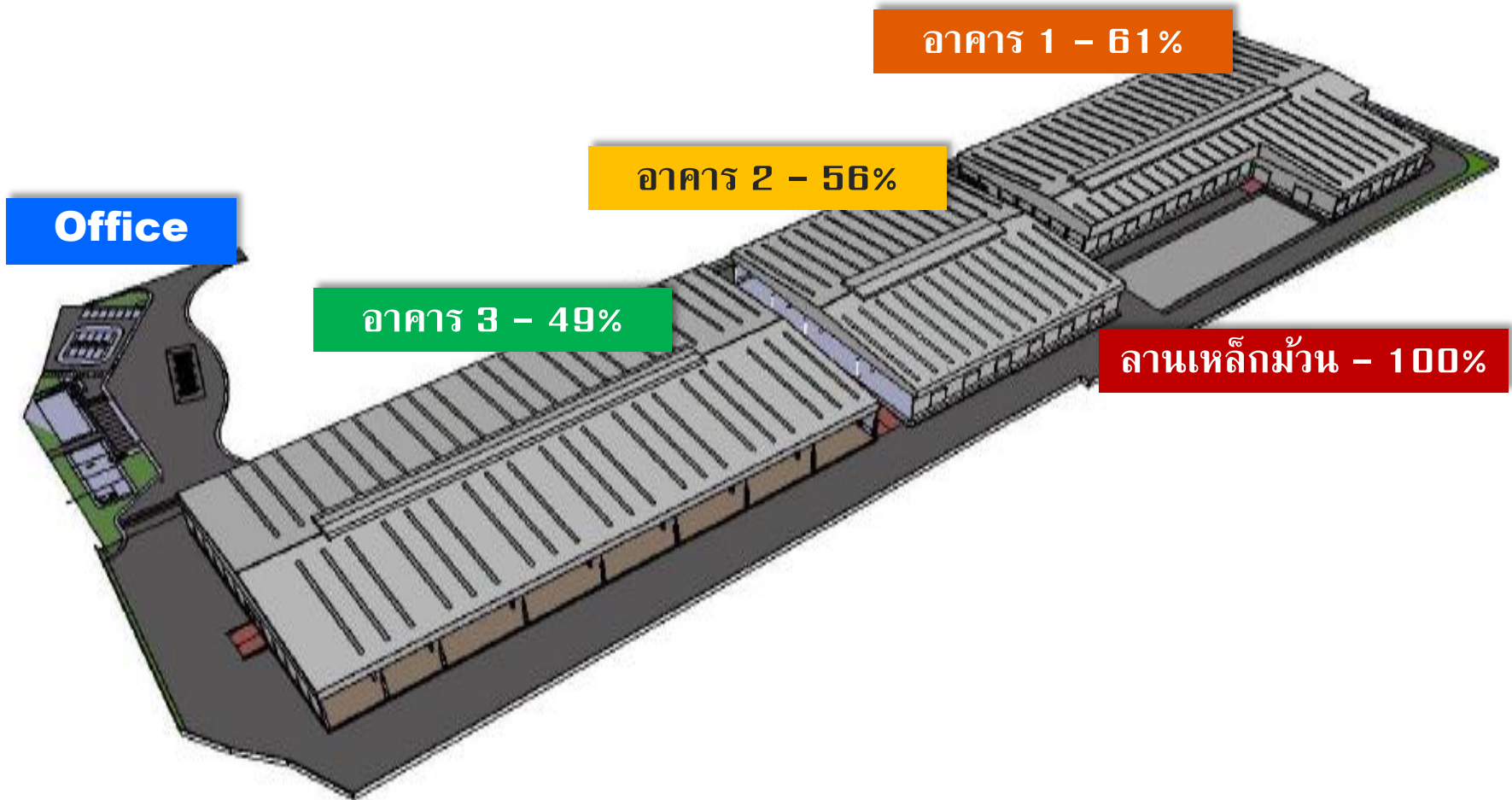
Investment



Investment



As of August 7, 2014





Q & A

Pacific Pipe Public Company Limited

www.pacificpipe.co.th

Investor Relation

E-mail: ir.dep@pacificpipe.co.th

Tel.: (66) 2 679 9000