



บริษัท แปซิฟิคไพพ์ จำกัด (มหาชน)

Pacific Pipe Public Company Limited

ทะเบียนเลขที่ 0107547000206

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-Translation-

11 August 2016

Re: Management explanation and analysis for three-month period ended 30 June 2016 and 2015

Attn: The Managing Director
The Stock Exchange of Thailand

Pacific Pipe Public Company Limited would like to clarify the operating results of the three-month period ended June 30, 2016 that net profit was Baht 109.06 million, comparing to the same period of previous year that has net profit Baht 58.01 million, increase Baht 51.05 million or 87.99% as follow:

1. Revenue from sale and service was Baht 1,716.85 million, increased Baht 20.99 million or 1.24% from the same period of last year. This is result from average selling price per unit was in the upward trend according to world steel price trend since Quarter 1/2016. Anyway, at the end of Quarter 2/2016, the selling price is in declining trend so the sale volume drops a bit from last Quarter.
2. Cost of goods sold and service was Baht 1,510.69 million, decreased Baht 35.31 million or 2.28% from the same period of last year. This is result from the decreasing in steel price during the past year before the price is turnaround in Quarter 1/2016. Moreover, production cost per unit lowers than last period according to the effectiveness of cost control.
3. Selling expenses were Baht 34.82 million, decreased Baht 1.29 million or 3.57 % from the same period of last year. This is result from decreasing in sale volume and expenses control.
4. Finance cost was Baht 8.95 million; decrease Baht 3.16 million or 26.10% from the same period of last year. This is the result from balance of long-term loan from financial institution Baht 40 million comparing to Baht 407 million in the same period of last year.

Yours faithfully

- Signed by -

(Miss Viriya Ampornnapakul)

Managing Director