

Translation

May 13, 2020

Subject: Management explanation and analysis for Year ended 31 March 2020

Attn: The Managing Director, the Stock Exchange of Thailand

Pacific Pipe Public Company Limited would like to clarify the operating results of the year ended March 31, 2020 that has net Profit of Baht 44.27 million, increased from the same period of previous year that has net profit of Baht 39.21 million, increased Baht 5.06 million or 12.90 % as follow:

1. Revenue from sale and service was Baht 1,952.40 million, decreased Baht 490.68 million or 20.08% from last year. This is because of the delay from government spending and the declining trend of steel price from the same period of previous year.
2. Gross profit margin was 9.30% of Total revenue, increased from last year that gross profit margin was 7.53%. As a result of increasing in steel price trend from the lowest point at the end of 2019 and the improvement in operation cost.
3. Selling expenses were Baht 39.47 million; decreased Baht 7.91 million or 16.69% from last year. This is result from decreased in sale quantity from the same period of previous year.
4. Administrative expenses were Baht 79.47 million; increased Baht 2.14 million or 2.77% from last year. This is result from loss on exchange rate.
5. Finance cost was Baht 11.31 million; decreased Baht 2.89 million or 20.35 %. Because of the declining in interest rate.

Yours faithfully

- Signed by -

(Miss.Viriya Ampornnapakul )

Company Secretary